

AGENT PROFILE



Peter Damm

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Peter Damm, Ph.D., Broker

Peter joined Berkeley Hills Realty as an agent in 1985 and became co-owner in 1996. One of six children raised in a small town in Michigan, Peter learned from an early age the principles of honesty, hard work, integrity, and service to others. He graduated with honors from the University of Michigan and later earned his doctoral degree in Clinical Psychology from the Wright Institute in Berkeley. He has lived abroad, traveled widely, and enjoys the rich diversity of the East Bay, where he has made his home since 1974.

“Dear Peter:

We wanted to take a moment to express our gratitude for the thoroughly professional, splendid job you have done representing us in the sale of our houses. . . . You were conscientious, careful, attentive to details, concerned that we understand our options at each juncture, willing patiently to answer our questions and consider our input, concerned about our feelings during the predictably stressful times, and as important as anything, honest and principled. We have always felt that we could trust you. That has been extremely important to us. Even by my rather unworldly standards, your personal integrity is of the highest character. So we have emerged feeling not only considerable gratitude to you, but also deep personal respect. Thank you.”

—R.B. & W.B., Oakland

Peter is known for his negotiating skills, clarity, and diligent dedication to his clients’ needs. He is a keen student of the nuances and pitfalls of complex real estate purchase contracts.

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"I wanted to thank you again for the superb job in helping me with the purchase of [my property]. . . . I know my search was not an easy one. I do appreciate your diligence throughout the process . . . and thorough follow-up. . . . Your easy-to-understand explanations were most helpful in demystifying several fuzzy areas for me. You have the patience of a saint and a wonderful sense of humor as well."

—S.O., Albany

Peter is experienced in all phases of real estate transactions. He has purchased very rundown properties and done much of the restoration work himself, so he can help his clients evaluate properties from an experienced, hands-on perspective and personally recommend contractors, engineers, painters, floor refinishers, insurance experts, etc.

"Dear Peter,

As you know, my client is in her 80's and is acting as the conservator for her elder sister, who had a stroke and will not be able to live at home again. . . . She has expressed to me many times how glad she is that we selected you to sell the home, how comfortable she felt with you, and how grateful she is that you made the experience so easy. Her attorney has expressed to me that he was very impressed with your professionalism, and I can only echo all those sentiments. I know that you went way beyond the 'norm' to facilitate the preparation of the home for sale."

—J.K.S., the Claremont District

"I received a referral to Peter Damm of Berkeley Hills Realty from his client and my friend, Nancy, who made an unqualified recommendation. . . . When my home purchase transaction was complete, I was able to reflect on the protracted search period and realized that all my expectations, based on my friend's recommendation, had been met or exceeded. This is not a common experience for any consumer today. I will make an unqualified endorsement of Peter Damm and Berkeley Hills Realty."

—R.B., Berkeley

Peter is a keen student of the nuances and pitfalls of complex real estate purchase contracts.